



INTERVIEW SPECIAL

Interviews with Air Future Chairman and CEO addressing their current activities, priorities, and 2021.

As we pass the midpoint of 2nd quarter 2021 we have a number of key updates since our last December 2020 Newsletter. To provide a perspective for our shareholders and followers Executive Director Mick Kain interviewed both the Chairman Russell Fitts and the CEO John Mennega about the year 2021.

We hope you'll find it interesting.



Interview 1.

With Russell Fitts,
Executive Chairman AFL

[This year appears to be shaping up as a progressive one for Air Future?](#)

The world sees the pandemic will be managed but sees the climate threat as hugely more extensive and fundamental to the long term. This perception is reflecting in changing policies affecting the transport and energy industries favouring innovation, global investment and economic stimulus. And the USA is now back vying for climate leadership.

[And that influences our progress in 2021? What initiatives are in train?](#)

Yes it has a very positive influence. Our two missions are “MDI by Air Future” and “Showcase Australasia”, and we are readying to launch both in 2021. We seek to deliver solutions and products for clean and affordable transport and energy across New Zealand, Australia, and Pacific Islands. Right now we are focused on technology transfer and product demonstrations, market and customer development, and initial manufacture.

[That's ambitious. How are you approaching these short term goals?](#)

Air Future Limited in NZ is the incubator for Air Future Group operating across Australasia. We are progressing markets and have commenced an outsourced manufacturing venture in NZ to produce pilot demonstrations for GreenAir vehicles in conjunction with MDI, from whom we are also seeking delivery of an AirPod and energy storage AirWall unit.

In these exercises what are the opportunities and hurdles you foresee?

For us and anyone addressing climate solutions via clean vehicles and renewable energy storage, investment is necessary. For this quarter we are finalising an Information Memorandum for Crowdfunding and are currently progressing with PledgeMe, a registered crowdfunding firm. We are seeking \$1.8M via the crowdfunding and inviting an additional \$1.2M from sophisticated investors. This will assist us to focus on our goals for 2021 and address resources, including the focus of MDI, and feed into the bigger operational picture that John can address.



Interview 2.

With John Mennega,
CEO AFL

You have always emphasised both the short and the longer term combined.

Correct. As per Russell's coverage of 2021, at the same time we focus on the bigger picture. Russell's examples were primarily around ongoing incubating of the business in 2021. My principle is that if we can demonstrate in the short term the long term will flow.

For those less familiar with the climate industry this might not be clear.

I'll endeavour to explain. The industries, transport and renewable energy, seek solutions which do not currently exist (e.g. affordability, level of greenhouse gas production, decentralised energy, etc). MDI has created a compressed air engine and storage with many related benefits. These include using composite lightweight materials, modular components, clean bio fuels, and so forth. And of course distributed cleaner manufacture – all transportable.

I appreciate the technology, but your comment was on the long term flowing.

The key is that the MDI technology can be applied to nearly all forms of transport and energy storage, and MDI are proving that locally. We tend to focus on the immediate short term products e.g. AirPod, GreenAir, whereas the MDI technology can cost effectively be applied across all geographies and products – i.e. multilaterally with the same technology.

Ok, let me see if I get what you are saying. Russell has addressed the immediate incubation seeking to enter into the Australian market in 2021 with a number of entry products. You are saying that the MDI technology is not just about these products, but the development opportunity.

Exactly, and that can happen quickly with proper backing. So the 3-5 year plan has three stages:

- Stage 1: Market entry – products & markets (Russell's referred to crowdfunding I.M.);
- Stage 2: Factory build – production & sales (regional funding);
- Stage 3: Product development – design & growth (future joint venture projects).

We are creating a showcase in Australasia.

For our readers this big picture might be new or a bit ambitious. Climate and renewable energy and clean vehicles are both very big industries with huge businesses and changing daily. Do you really feel we could become a force to be reckoned with?

Quite possibly. Let's pause for a moment and share some relevant industry insights....

- Some Industry Insights -

Investment

Bill Gates established the climate change investment company Breakthrough Energy along with a whole swag of other billionaires to be the largest private climate fund in the world.

Jeff Bezos in addition established the huge climate Earth Fund. In these Elon Musk participates, as does Mark Zuckerberg. They have three options what to invest into: 1. utilities (e.g. wind, solar); 2. the big end (e.g. green hydrogen), or 3. innovation (start-ups). They have all acknowledged climate targets need the latter. These investment funds are the tip of the iceberg in global funds and their need for solutions.

Innovation

So let's take an example. Turntide Technologies in the USA is a start-up. They designed a novel efficient engine technology for heating, ventilation and air conditioning applications.

Their products they've called the "Smart Motor System" and the "Optimal Efficiency Motor". With backing from Breakthrough Energy, Amazon, BMW and others they have raised \$180M of that \$80M in 2021.

Opportunity

Bill Gates just published his book "How To Avoid A Climate Disaster". He outlines the 5 pillars for climate solutions he is looking for (below). I have summarised them in the top row adding a keyword. Then in the row below I have added where I see MDI technology able to contribute to each area.

Making Things (cement, steel) - manufacture-	Plugging In (electricity) -generation-	Growing Things (plants, animals) -agriculture-	Getting Around (planes, trucks, ships) -transport-	Warm & Cool (heating, cooling) - comfort-
* Distributed manufacture *Using clean renewable materials	*Renewable energy storage *Distributed & remote storage	* Use of biofuels * Plant based composite materials	*Transport for most industries & applications * Speedy, affordable & clean products range	*Providing cooling * Eco buildings & cities

So in conclusion you seem to be saying four things:

1. With Russell's incubation you can then look to big parties for endorsement and support;
2. That MDI has multiple technologies to excite the climate world;
3. Those technologies have far reaching applications that have replicability globally, and
4. We, Air Future, seek to make a big contribution with an Australasian Showcase.

Thanks to Russell and John. I did not interview Cyril (Dr Cyril Negre, President MDI) separately but we have regular teleconferences. Their biggest event for this year will be MDI's key role in the World Expo in Dubai in October. You will be alerted when confidentiality lifts and new products and events can be shown - around Quarter 3.



Dr Cyril Negre,
President MDI

This Newsletter sought to address those shareholders seeking a bit more insight into the team's operational focus. For those with **YouTube** John has produced a brief video for the crowdfunding Air Future CEO Video, and in NZ Russell and I have been preparing media coverage with **NZ Herald**.

With this current increase of momentum and for it to be maintained, shareholder support is required so please note that Air Future Ltd has a share offer under clause 12 of Schedule 1 to the Financial Markets Conduct Act 2013 available on request. This is investment funding that will assist us greatly prior to the proposed crowdfunding.



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